

INSIDE NEWS

JULY 2023

'IT'S A WEAPON' **MEET THE PREMIERTRAK 760**

Powerscreen's **Hall of Fame**
2023 inductees and Roy
Watterson's enduring influences

More than just a
supplier



WE'RE THRILLED TO HAVE YOU JOIN US.

Welcome to the July edition of the *Inside News Magazine*! 2023 has already been an incredible year filled with exciting developments and fascinating stories, and we can't wait to share them all with you.

Working for an organization that's dedicated to providing exceptional customer service is a matter of pride for me and many of my colleagues and our commitment to delivering top-notch equipment and support is evident across all our branches.

This issue is filled with breaking news, equipment features and the latest about our deliveries.

To ensure you get all the updates, connect with us on all our social media channels, including LinkedIn, Facebook, YouTube, and Instagram. And if you have any feedback or ideas for future content, we'd love to hear from you at marketing@lincom.com.au.

So, sit back, relax, and enjoy all the amazing content we have in store for you.

Renata Hjelmstrom
Group Marketing Manager

WHAT'S INSIDE

- 4** 'It's a Weapon' – Meet the Premiertrak 760
- 8** Powering through
- 12** MDS new dealership agreement: *Lincom Group takes the reins in WA, NT, SA, PNG, and New Caledonia*
- 14** Redefining marketing in the heavy equipment industry: *Lincom group finalist for Marketing Excellence Award*
- 16** Recognising industry legends: *Powerscreen's Hall of Fame 2023 inductees and Roy Watterson's enduring influence*
- 17** Let's #EmbraceEquity together!
- 18** The first Pronar MRW 2.1010 Slow-Speed Shredder is here
- 20** More than just a supplier
- 24** Newcastle Sand increases production with McLanahan Sand Washing Plant
- 28** Action Vibratory Equipment's Taper-Slot Screen
- 30** Celebrating 25 years of exceptional leadership
- 32** Upcoming events





'IT'S A WEAPON' – MEET THE PREMIERTRAK 760

This article appears in the February issue of the Australian Mining Magazine.

With its new Premiertrak 760, Powerscreen has manufactured one of the largest mobile jaw crushers on the market. And Lincom is playing an important role in getting this big machine onto Australian mine sites.

As Powerscreen's exclusive Australasian supplier, Lincom only recently commenced taking orders for the Premiertrak 760. But technical sales manager David McDermott said it's already attracting plenty of interest.

"Initially we ordered two Premiertrak 760s and both sold within weeks," he told Australian Mining. "So we ordered another two."

The Premiertrak 760 jaw crusher, fitted with the Terex Jaques JW55 single-toggle jaw, is a single toggle chamber powered via a direct drive system. This means the machine is more fuel efficient and requires less engine load to operate, unlike the less fuel efficient hydraulic-driven hydrostatic versions currently offered in the market.

As a result, the Premiertrak 760 is a cost saver and a game changer for crushing contractors, quarry and mining operators alike.

A 10m³ hopper with hydraulically folding sides and a wedge clamp system enables faster set-up times, while the jaw crusher features a vibrating pan feeder connected to an independent pre-screen that provides essential removal of fines material before it reaches the chamber.

McDermott said the Premiertrak 760 was developed in response to contractors and quarry operators looking for a larger mobile crusher.

"Increased feed size is one reason, increased tonnage is the other," McDermott said as to why operators are choosing the Premiertrak 760.

"It's the feed size the machine can handle and then it's the throughput, the volume it'll crush. You can open up the jaw to 225mm or you can close it in to 75mm, otherwise known as the closed side setting (CSS)."

The ability to alter the CSS enables the machine to support varied feed sizes and better align with the throughput capacity of the next mineral processing machine in the chain.

McDermott said the main objective for operators is to reduce rock size with the fewest machines possible.

"The more machines you use, the higher the cost," he said. *"So the whole idea is to try and reduce material size using as few machines as you can."*

"That's why the bigger machines come into play because they can take the bigger feed. You can feed them more; you can close them up tight and they've got bigger engines for pumping bigger throughputs."

"This does away with having to double-handle everything. So instead of having two jaws, one wide open and the second closed tighter, you're using one machine."

The Premiertrak 760 also comes with Powerscreen's Pulse telemetry fleet management platform, which McDermott said is a huge bonus.

"Pulse telemetry is a remote-monitoring service," McDermott said. *"So when a machine is running, we can log in and see the time the machine started that morning, we can see what fuel it's running at and we can monitor the engine loads."*

"We can be ahead of the customer and alert them of any faults ahead of time and be proactive."

This is not only critical for minimising failures and machine downtime, but also for performance optimisation.

"(Through the Pulse telemetry system) we can see whether a machine has been working for the whole day or whether it's been idling at all," McDermott said.

"A contractor will have someone on the ground doing the crush and they're supposed to try and achieve a certain volume. It could be 2000 tonnes per day, for example. If they don't meet that, the worker might attribute it to an underperforming machine.

"Now we can see what time they started and finished and whether there were pauses throughout the day. We can now really see what's going on onsite and so can the customers."

This leads to improved productivity, with employees aware that their operation is being monitored throughout the day. But this is not a 'big brother' scenario, with Powerscreen or Lincom only observing the Pulse telemetry system if there's a problem.

"If the customer phones up and says the machines are only doing, for example, 800–1000 tonnes a day instead of 2500 tonnes, we can have a look and show them what the machine has done each day for the last week or month," McDermott said.

Then Powerscreen or Lincom can print them a report, providing a physical performance breakdown. The customer can also do this themselves.

McDermott said the Pulse telemetry system is *"the way forward"* for the mining industry, with all new Powerscreen machines fitted with the platform as standard.

The Premiertrak 760 is the next evolution in crusher productivity, with the machine's versatility diversifying throughputs and driving down costs.

With a telemetry platform to boot, customers can manage their fleets more accurately and scrupulously, enabling better performances.





Crushing productivity goals has never been easier with the Powerscreen Premiertrak 760 and its rock hammer attachment.



POWERING THROUGH

This article appears in the June issue of the Quarry Magazine.

Cleary Bros has been a significant presence in the NSW construction services sector for decades. Now it will be the first Australian company to use Powerscreen's Premiertrak 760.

The model was designed with the demands of contractors in mind, as well as quarry and mining operators who aspired to have a fuel-efficient and low-engine-load mobile crusher.

On its exterior, it has an "RW" badge in honour of Lincom Group founder Roy Watterson, who was integral to bringing this machine to life.

The Premiertrak 760 incorporates the Terex Jaques JW55 single toggle jaw powered via a direct drive system, which makes it more fuel efficient and requires less engine load to operate.

It can be applied to aggregate materials such as sand, gravel, blasted rock, and river rock, and assists in recycling construction and demolition waste, as well as overburden foundry waste.

Cleary Bros' General Manager for quarries Todd Kalajzich said Cleary Bros wanted to scalp in pit for several reasons, its older fixed plant was not equipped to do this well.

"We needed to maximise our resource and consent hours to haul and crush," he said. "We are now processing material that may have been overlooked in the past. We also have some limitations for the storage of scalps around our fixed plant prior to blending."

"Our smaller fixed jaw was struggling to meet our demands efficiently, which has been highlighted now that we are running a more suitable product from our surge to our high-speed cone crusher. We can now set our feeders at a higher rate with a reduced closed side setting allowing us to choke feed without the plant operator having to constantly adjust rates."

"We are planning to run a few days a week to crush and supply feed to the fixed plant, then use the Premiertrak 760 and our Warrior screen to make other products in pit, such as Gabions and rockfill type materials."

The Premiertrak 760 offers a throughput capacity of up to 750 tonnes per hour depending on its application and material. It also has a direct drive chamber which is powered via a hydraulic coupling.

Its large 10m³ hopper has hydraulically folding sides and a wedge clamp system ensuring faster set up times and it has a vibrating pan feeder which is linked to an aggressive independent pre-screen, which provides essential removal of fines material before it reaches the chamber.

Kalajzich said its Premiertrak 760 will be primarily located at its Albion Park hard rock quarry site. The site's outputs deliver raw material for the company's concrete batching plants in Albion Park, Bombaderry, and Coniston.

Kalajzich chose the jaw crusher due to its large jaw size and increased production benefits.

"(Lincom Group) offered a machine there was basically direct drive and hydraulics was what we were looking for," Kalajzich said.

"We didn't want to rely on solely electric power to run the machine, as electrical infrastructure is not always guaranteed on site and in ten years' time, with these machines operating in environments that traditionally have a lot of dust, we felt more comfortable with the direct diesel drive."

"The decision to get the Premiertrak 760 from Lincom, came from the fact that they are local and have worked with us closely in the past and have treated

POWERSCREEN HAS DESIGNED
PREMIERTRAK 760 TO BE THE
NEXT EVOLUTION IN CRUSHER
PRODUCTIVITY, WITH THE
MACHINE'S VERSATILITY
DIVERSIFYING THROUGHPUTS
AND DRIVING DOWN COSTS.



*Behold the newest crusher in town,
Powerscreen Premiertrak 760 is around.
One of the largest mobile jaw crusher to be found,
A powerful machine that can crush all around*

*Supported by Lincom Group's finest care,
This unit is a unique model, rare.
Adorned with a "RW" badge so bold,
In honour of Roy Watterson, who brought it to hold.*

*His legacy shines with every crunch,
As the crusher grinds with a powerful punch.
So let us celebrate this powerful beast,
And marvel at its engineering feat.
Breaking rocks with ease and might,
Shattering stones left and right.*

– Created by Lincom Group



us quite well. We have a fair amount of Powerscreen machinery we have purchased from Lincom Group in the past."

Its product conveyor has a discharge height of 4.5 metres and a stockpile volume of 136m³. It features a hydraulic raise and head section for service access and maintenance and also has impact bars and wear resistant liners at feed point, with a high-quality scraper at the head drum.

Additionally, the Premiertrak 760's product conveyor has a dust suppression system with sprays bars and atomiser nozzles mounted over its crusher mouth, product conveyor feed and discharge points. It is piped to an inlet manifold for the client's pressured water supply.

The Premiertrak 760's other features include a pre-screen, a power unit with a fuel tank capacity of 1000 litres and a hydraulics tank capacity of 900 litres, a heavy-duty tracks system, and plant controls and options to suit a quarry site's wants and needs.

Its pulse telemetry fleet management system allows its performance to be monitored in real-time, promoting proactive maintenance and minimising downtime on site.

Powerscreen has designed Premiertrak 760 to be the next evolution in crusher productivity, with the machine's versatility diversifying throughputs and driving down costs.

Kalajzich said Cleary Bros is looking forward to further using the Premiertrak 760 and will include it in its current and future operations.



PRESS RELEASE

MDS NEW DEALERSHIP AGREEMENT: LINCOM GROUP TAKES THE REINS IN WA, NT, SA, PNG, AND NEW CALEDONIA

Lincom Group, a leading equipment supplier, has become the MDS (a Terex brand) exclusive distributor for Western Australia, Northern Territory, South Australia, Papua New Guinea and New Caledonia. This exciting new partnership marks a significant milestone for both companies and is set to bring a range of new opportunities to the local market.

Lincom Group has been supplying high-quality equipment and services to the mining, quarrying, recycling and waste industries for over 27 years. With an extensive portfolio that includes mobile crushers, screeners, conveyors, and other specialised equipment, the business is well-positioned to help customers take their productivity to the next level.

The partnership with MDS is a testament to Lincom Group's core value of supplying only the best-in-class equipment. Speaking about the new agreement, Lincom Group CEO Stephen Watterson said, *"We are thrilled to be the exclusive distributors of MDS heavy-duty rock trommels in key regions. We are excited to be working with such an innovative manufacturer and look forward to bringing their industry-leading equipment to our customers."*

Headquartered in Ireland, MDS specialises in designing and manufacturing state-of-the-art heavy-duty rock trommels. Their equipment is designed to deliver maximum efficiency, reliability, and versatility and is trusted by customers worldwide.

The MDS heavy-duty rock trommels provide unparalleled productivity and can screen rocks as large as 800mm. In addition, these trommels are packed with unmatched features such as hydraulic jacking legs, remote control, modular drums, drum

cleaners and electronic systems to monitor and control aspects of the trommel.

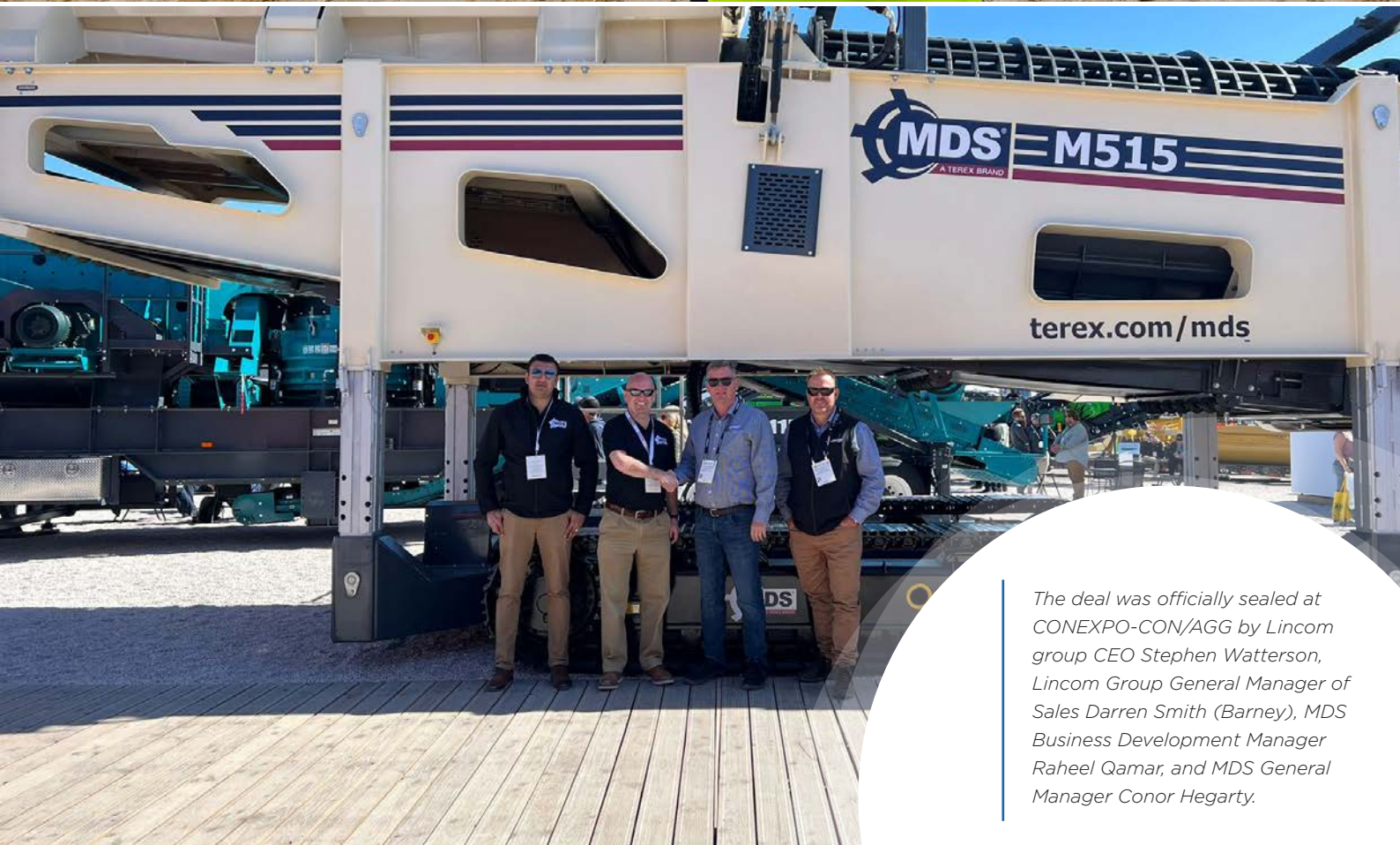
The range includes mobile, semi-mobile or static, and the MDS trommels are built for harsh conditions and built to last, with capacities from 350 to 1000 tons per hour.

With a focus on consistently delivering and exceptional customer service, Lincom Group boasts a vast and well-established network of sales and service centres that is unmatched in the industry, providing its customers with fast and effective support for all the equipment lifecycle.

With a shared commitment to quality, innovation, and customer service, this partnership is set to deliver real value to customers and is an exciting new chapter in Lincom Group's continued growth plan.

The first MDS M515 track trommel will arrive later this year. This model will come complete with fold-out stockpiling conveyors and is ideal for creating riprap and recovering rocks that are mixed with clay and other sticky materials.

Watch this space.



The deal was officially sealed at CONEXPO-CON/AGG by Lincom group CEO Stephen Watterson, Lincom Group General Manager of Sales Darren Smith (Barney), MDS Business Development Manager Raheel Qamar, and MDS General Manager Conor Hegarty.

MORETON BAY
**BUSINESS &
INNOVATION**
AWARDS 2023

FINALIST

Marketing Excellence

bishopp

Moreton Bay
Regional Council



REDEFINING MARKETING IN THE HEAVY EQUIPMENT INDUSTRY: *LINCOM GROUP FINALIST FOR MARKETING EXCELLENCE AWARD*

We have been named finalists in the Marketing Excellence category of the prestigious Moreton Bay Business and Innovation Awards 2023. This distinguished recognition is a testament to our unwavering commitment to the industry and our steadfast adherence to our core values that drive us to focus on delivering a total customer experience.

The Moreton Bay Business and Innovation Awards recognises the achievements of businesses in Southeast Queensland that have demonstrated outstanding performance in their respective fields. Being named a finalist in the Marketing Excellence category is a remarkable achievement, as it highlights our ability to showcase our products and services effectively.

At Lincom Group, we have always been at the forefront of innovation, consistently striving to improve our marketing strategies. As we look closely at the customers' needs to create value beyond our equipment, we have successfully established a robust brand identity. This achievement results from leveraging traditional marketing methods, such as print advertising, trade shows, and content marketing, with the latest technologies, including digital marketing, social media, and search engine optimisation (SEO). In addition, we combine out-the-box ideas with the latest marketing trends to create impactful campaigns that resonate with our target audience. Our commitment to staying ahead of the curve has

helped us remain competitive and has driven our growth and success over the years.

The concept of customer-centricity is not new; however, we firmly believe that establishing trust can only be achieved by listening to customer needs and crafting bespoke solutions to fulfil them. The bar keeps rising, so we have been tailoring our marketing efforts, aligning them with the region's specific demands. The conventional "one size fits all" approach is not suitable anymore. Instead, our marketing message is more personal, creating a human connection that is hard to find in our industry.

We remain flexible, continually assessing our efforts to ensure that our brand stays relevant and that our marketing message continues to connect with our target audience.

The gala awards ceremony to announce the winners will be held in [Caboolture on the 7th of July](#).



RECOGNISING INDUSTRY LEGENDS: POWERSCREEN'S HALL OF FAME 2023 INDUCTEES AND ROY WATTERSON'S ENDURING INFLUENCE

At CONEXPO-CON/AGG 2023, Powerscreen announced the launch of its Hall of Fame initiative to recognise exceptional individuals who have played a significant role in the success and growth of their brand.

The six inductees to the Powerscreen Hall of Fame for 2023 are Lee Mallaghan (Powerscreen Co-Founder), Roy Watterson (Lincom Group), Pat Mallon (Powerscreen HQ), John Foreman (Foreman Equipment), Brian Farmer (Powerscreen Canada), and Michael Hughes (Powerscreen Crushing & Screening).

We are delighted with the recognition, Roy Watterson's passion and dedication to the industry

have left a lasting impact on all of us. His unwavering commitment to delivering exceptional customer service and his vision for growth and innovation has helped us become the leading distributor of screening, crushing, bulk handling, shredding, grinding and water treatment solutions.

We are proud to continue Roy's legacy, and his influence can be seen in everything we do. Roy was always committed to putting his customers' needs first, and his approach has become a core value of our business. We believe his legacy will continue to shape and influence the industry for years to come, and we are proud to be a part of that narrative.





LET'S #EMBRACEEQUITY TOGETHER!

Every year on the 8th of March, International Women's Day (IWD) is celebrated to highlight women's accomplishments and increase awareness about the need for gender equality.

But, most of all, it is a day to celebrate and honour women's contributions, strength, and power in society and recognise the difference and achievements they have made and continue to make.

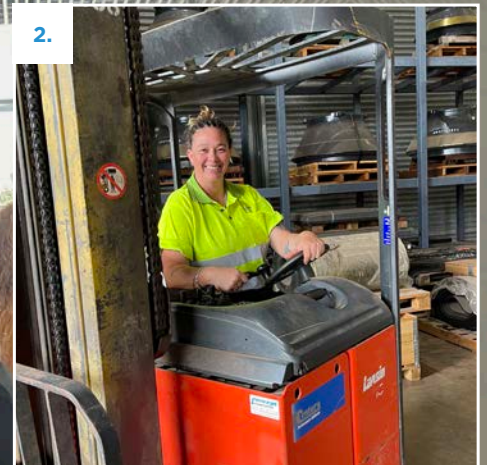
This year's IWD campaign theme is #embraceequity – a perfect reminder to continue pushing for positive change.

For us, the diversity of our people is a crucial part of our success, and we are proud to have many talented and dedicated women on our team bringing unique perspectives, and experiences to the table.

1. Shared Service Team, head-office in Brisbane.

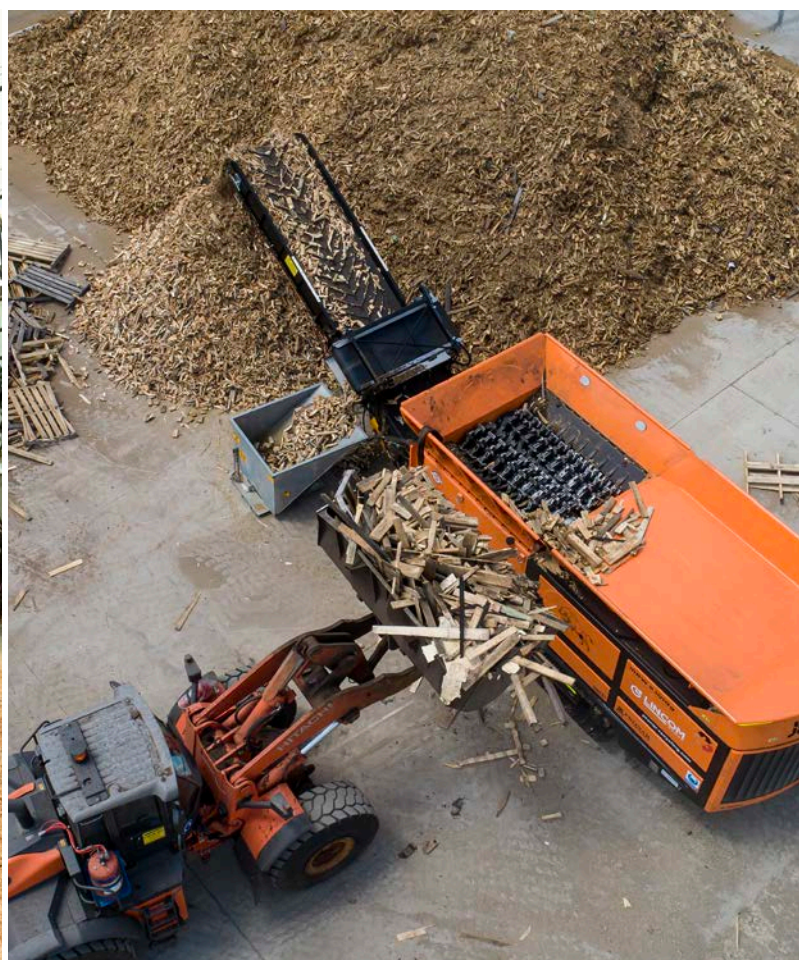
2. Kirsty Downie (storeperson/admin), Perth branch.

3. Rebecca Pearson (Warehouse/Storeperson) and Tamara Wrench (Office/Project), Unanderra branch.





Thanks to the Pronar team for making the long journey Down Under in March! It was great having Karolina Wądołowska, Bartosz Tomczak, Paweł Samojlik and Mirosław Tomaszuk with us – they got an inside look at how their equipment is transforming operations in Australia.





THE FIRST PRONAR MRW 2.1010 SLOW-SPEED SHREDDER IS HERE!

The much-awaited Pronar MRW 2.1010 mobile slow-speed shredder has finally arrived in Australia. It boasts a versatile design capable of reducing materials of varying bulk and composition by up to 75%.

The MRW 2.1010 is equipped with specially adapted shredding programs for complex and stubborn materials that can be tailored to suit different types of inputs. It also has a 55-inch-wide outfeed belt with adjustable discharge height that can reach up to 198 inches and a tilting hopper to facilitate the direct feeding of extra-long materials. The shredding shafts are also optimised for aggressive in-feed and have four adjustable shredding settings.

The reliable Volvo Penta diesel engine drives the shredding system, which provides exceptional power and performance to handle thick, bulky materials. The engine also features a noise protection system and a clean fix system for cooling the engine and hydraulic oil.

The shredding shafts measure 96 inches by 33 inches and are constructed from wear-resistant steel for maximum durability and longevity. As for the resulting shred size of the materials, this depends on the input, but it typically ranges from 6 inches to more than 24 inches. It also has several features to improve performance, such as belt speed regulation, signal lights, and a central lubrication system.

In addition to its existing features, a range of optional accessories can be added to further improve the performance and efficiency of the MRW 2.1010. These include the cross-belt magnet to remove metals, the breaker bar to ensure materials are cut to the right size, the hydraulic oil heater for cold-working conditions, and the track shoes to prevent the tracks from leaving marks.

The MRW 2.1010 shredder is also designed for easy service. Machine draining points are located on the

outside for easy access. There is also enough space inside the shredder to carry out all necessary repairs in comfortable and safe conditions.

The MRW 2.1010 is an excellent choice for those looking to improve their recycling processes, as it is highly efficient and has the power to reduce material size quickly. Its versatility allows it to be used with various materials and applications, making it a great addition to any business.

The Pronar equipment has the added assurance of reliable sales, service, and spare parts support from Lincom Group. This means that customers can have peace of mind knowing that they will receive comprehensive support throughout the lifespan of the equipment - increasing its efficiency and reducing downtime.



MORE THAN JUST A SUPPLIER

This article appears in the April issue of the Quarry Magazine.

It should be no great shock to hear that heavy-duty industrial machinery comes with a significant price tag – and a considerable level of complexity.

Operators want more than just an open-and-shut sale. The quarrying industry needs a supplier of premium-quality products with the customer support to match. And this is where Lincom Group comes in.

If you ask the multi-national company the key to its success, it won't tell you it's the high-performance equipment range it offers – though that certainly helps. The key is its customer service.

For the last 25 years, Lincom Group has built its business on customer and end-user satisfaction.

A parent company for a specialised range of businesses, Lincom Group supplies the quarry, mining, recycling, and forestry industries with a range of heavy-duty products like screening, crushing, bulk handling and shredding equipment.

"We're more than just a supplier," Lincom Group technical sales manager, David McDermott, told Quarry.

"Our relationship with our customers begins at the initial sales stage and continues to grow over the years, as we support our products with after-sales and spare parts.

"We are dedicated to providing continued customer support long after the equipment has been delivered, installed and commissioned."

Lincom Group offers customers 24–7 service support, conducted by original equipment manufacturer (OEM)-trained technicians. This means the repairers know the product they're fixing.

Support services are suited to each customer's







Lincom Group
offers customers **24-7**
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needs, including preventive maintenance, emergency breakdown repairs, and diagnostic services that provide customers with recommendations and action plans to ensure optimal performance.

The company also provides scheduled refurbishment and overhaul of its products. In other words, full machine disassembly, replacement of components, repainting, reassembly and custom modifications, as required. Key to Lincom Group's service capabilities is its extensive branch network.

"We have a vast parts warehouse in Queensland and sub-branch depots located in key regions throughout Australia," McDermott said.

"We pride ourselves on having the best after-sales team in the business, backing our customers 24 hours a day and 365 days a year."

The service network allows Lincom Group to provide day-and-night, fully mobile service teams that can deliver preventive maintenance, electrical and hydraulic fault-finding and diagnoses, welding, and general breakdown repairs.

The service team is backed by an enormous spare parts supply. With depots all over the country, and a stockholding of over \$12 million, Lincom Group can offer a reliable turnaround in spare parts.

"We offer a rapid response in the spare parts supply," McDermott said. "This includes original equipment manufacturer stock, as well as locally sourced parts.

"We understand the need for equipment reliability and peak performance capacity every single day."

Being such a customer-focused business means Lincom Group has its ear to the ground when it comes to market demands. Shipping delays and rising operational costs are a given as the world continues its recovery from the COVID-19 pandemic. To help adjust to this new normal, Lincom Group has a large fleet of hireable equipment all around the country.

"With the evolving markets, we understand that purchasing heavy-duty equipment does not always

fall into everyone's cash flow or capital expenditure budget," McDermott said.

"We have a large and growing range of high-quality equipment for hire. Our hireable range of equipment comes in a variety of sizes and types, and includes short-term, long-term, and dry hire."

Being so large has its benefits, with the company recently acquiring two new pieces of equipment from Powerscreen to add to its already stacked portfolio.

First is the Premiertrak 760 jaw crusher. This machine features a single toggle jaw with a feed opening of 1415x820mm. The crusher can process an impressive 750 tonnes per hour, depending on material and application. The large hopper has hydraulically folding sides and a wedge clamp system, ensuring faster set-up times.

The 760 also features a vibrating pan feeder which is linked to an independent pre-screen, ensuring the removal of fine materials before it reaches the crushing chamber.

Also joining the team is the Powerscreen 1400 Maxtrak, a large track mobile cone crusher that is ideally suited for secondary applications, such as taking an all-in feed from a primary crusher.

A Terex MVP450x cone chamber means the Maxtrak excels in sub-base and aggregate production, providing excellent cubicity, throughput and reduction ratios.

Lincom Group's ever-expanding range of quality equipment supplied across a vast Australian network makes it an obvious choice for operators in the resources industries. However, company's thorough after-sale service is what helps to truly set it apart.

"We put a lot of effort into building these long-lasting friendships," McDermott said. "Customers can come to us for anything machine related – sale, hire, spare parts, service, and more. It's much easier than dealing with multiple supplies. We're a one-stop-shop."

**“THEY REALLY JUST GAVE US
CONFIDENCE THAT THIS SIZE
PLANT WAS GOING TO DO
WHAT WE NEEDED IT TO DO.”**





NEWCASTLE SAND INCREASES PRODUCTION WITH MCLANAHAN SAND WASHING PLANT

Article published by McLanahan.

Newcastle Sand is a mining operation located in Williamstown, New South Wales, Australia, that is currently extracting dune sand and processing it for the construction materials market. The company supplies some of the largest concrete producers in the Hunter Valley with construction-grade sands, including white silica sand, washed sand and concrete sand.

CHALLENGE

When Newcastle Sand commenced operations in 2019, the company opted to dry wash its sand products with an air separator. However, rainy days would put a damper on the dry process, so Newcastle Sand purchased a small-scale wash plant consisting of a small screw washer.

In 2020, Newcastle Sand experienced an increase in demand for washed sand. The company supplemented its small screw washer by adding a higher-volume wash plant to increase production.

But even with the two wash plants, the smaller one and the higher-volume plant, Newcastle Sand was still struggling to meet the demand for washed sand.

"We sought to find a screw washer that could increase our production to keep up with the current market demand," said Quarry Manager Elliott Laver.

SOLUTION

Laver had a previous relationship with Lincom, McLanahan's dealer for aggregate wet processing equipment in Australia, prior to joining the Newcastle Sand team. Working with Lincom and McLanahan, Newcastle Sand installed a McLanahan Fine Material

Double Screw Washer and UltraDRY Modular Dewatering Screen.

"We assessed all the options in the market, and we chose McLanahan based on the ability for McLanahan to work with us to give us the confidence that this product, this machine, is going to do the output required," said Murray Towndrow, one of the owners of Newcastle Sand.

Towndrow added that the sales process was very collaborative, with all parties providing information and feedback to ensure the right wash plant was chosen to handle Newcastle Sand's product demands.

"They worked with us to solve a problem," he said. *"They really just gave us confidence that this size plant was going to do what we needed it to do."*

Towndrow said he was "exceptionally happy" with McLanahan throughout the sales and commissioning process.

"They've worked with us, not against us, and that's probably the biggest strength that we've had," said Towndrow. *"They just haven't given us a plant and said, 'Here you go, good luck,' they've been with us to make sure that this thing works."*

The McLanahan Fine Material Screw Washer washes, classifies and dewateres Newcastle Sand's washed sand product, while the UltraDRY Dewatering Screen removes excess moisture from the final product. An integrated Sump underneath the UltraDRY Dewatering Screen captures the water that is removed from the

sand product and recirculates it back to the Screw Washer via a Pump to aid in the washing process.

RESULTS

Since installing the McLanahan wash plant, Newcastle Sand has more than doubled its production.

"That allows us to produce more quality washed sand product," Laver said.

With the UltraDRY Dewatering Screen reducing the moisture content of the final product, Laver said Newcastle Sand is able to sell the product straight from the belt, minimizing stockpile requirements.

"Being able to sell our material straight off the belt rather than stockpiling and letting our material dry allows us to reduce the amount of haul times, reduce our product movement or handling," explained Laver.

In addition to being able to sell the product more quickly, Newcastle Sand has experienced additional benefits from the UltraDry Dewatering Screen, such as improved site housekeeping and recirculation of water back to the wash plant.

"The McLanahan UltraDRY Dewatering Screen allows us to keep our stockpiles clean and tidy," Laver said.

"We have less water runoff, and we're able to harvest that water and reuse it in the wash plant."

He added, *"We're able to recover up to 90% of the water from our washing process. In turn, we recycle that water, reducing our environmental footprint in the location."*

Towndrow said the McLanahan Wash Plant is an integral part of their business. It gives Newcastle Sand the confidence to seek out new customers in the market space and to sell a higher quality of product to keep its customers happy. That confidence comes not only from the reliability of the McLanahan Wash Plant, but also from McLanahan's continued service and support.

"When we assessed all of the other options, I'm fairly confident in saying that we would not have gotten

the support from any other brand like we have with McLanahan," he said. "They've been right there beside us the whole way through this, and that's ensured that we've got a great outcome and a great plant that we're going to use for the rest of our resource."

Laver was equally pleased with the service and support from both McLanahan and Lincom.

"Since purchasing the McLanahan Fine Material Screw Washer and UltraDRY Dewatering Screen, McLanahan and Lincom have both been here with us every step of the way, providing assistance wherever required as well as on-site visits to check up," said Laver.

Towndrow continued, *"I can confidently say that in choosing McLanahan, we've had the best pre-purchase advice and recommendations that followed through during the delivery and construction process of the plant. What you see today is a genuine collaboration between Newcastle Sand and McLanahan to get a plant that's the right size, that works for us, and is going to be reliable and give us consistent material."*



**THE TAPER-SLOT HAS A
PROVEN TRACK RECORD OF
RELIABILITY AND PERFORMANCE
IN SCREENING A VARIETY OF
APPLICATIONS**





ACTION VIBRATORY EQUIPMENT'S TAPER-SLOT SCREEN

This article appears in the March issue of the Inside News.

The innovative TAPER-SLOT Screen is designed to excel in challenging applications that conventional screens can't handle.

Unlike standard finger screens, the TAPER-SLOT has patented lateral wedge members, which prevent material from shifting laterally and catching under or wrapping around fingertips.

Wedge deflectors prevent longer, often oversized materials from free-falling into the screened fraction. Instead, they contact the screen's formed 'tail' portion and are conveyed downstream for discharge with the oversize.

Combining long-stroke vibratory action and screen design provides smooth, continuous material flow and efficient separations.

A material cascade at the mid-point of the TAPER-SLOT helps turn over material and increase downstream screening efficiency.

Multiple sizes can be screened per unit, and modular screen sections are easily changeable.

The TAPER-SLOT has a proven track record of reliability and performance in screening a variety of applications, including construction and demolition, scrap tyres, wood waste, compost, aggregate and dirt, commercial waste, glass, plastics and metal and Refuse Derived Fuel.

Each TAPER-SLOT screen is customised to meet specific application requirements.





CELEBRATING 25 YEARS OF EXCEPTIONAL LEADERSHIP

As we celebrate our CEO Stephen Watterson's 25 years of dedicated service, we can't help but express our immense gratitude for his unwavering commitment to our success and growth.

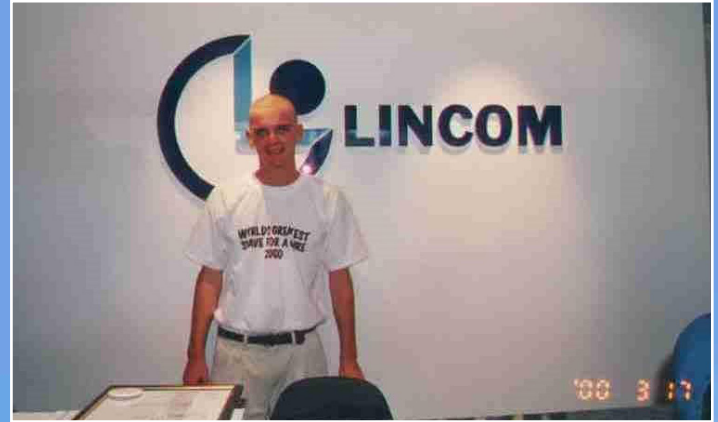
Stephen has been a true leader throughout the years, guiding us through good and challenging times with his steady hand and strategic vision. His exceptional leadership and management skills have propelled us forward, created a culture of excellence, and ensured that we remain at the forefront of our industry.

Beyond his professional accomplishments, Stephen has also been a beacon of integrity, leading by example and upholding the highest ethical standards. He has always been approachable and supportive and has made it his mission to cultivate a sense of community within our organisation.

To celebrate Stephen's quarter-century of hard work, we threw him a surprise morning tea filled with cupcakes and sweets galore. Our honoured guests, Albert Toal and our General Manager of Sales Darren Smith (Barney), flew up to Brisbane for the special occasion. We also created a special video with the help of ex and current employees, customers, suppliers, and family.

If you've had the privilege of working with Stephen before, you know how lucky it makes us feel to have him leading us through the next few decades. We remain confident that his leadership will continue to guide us towards even greater success and achievements.





Albert Toal and our General Manager of Sales Darren Smith (Barney), flew up to Brisbane for the special occasion.

UPCOMING EVENTS

We are excited that we will be taking part in a variety of trade shows this year! Here's a list of the events you don't want to miss out on.

13–14 SEPTEMBER

Waste & Recycle Conference

Location: Crown, Perth

Meet us at Stand: 8

The Conference, hosted by the Waste Management and Resource Recovery Association of Australia (WMRR), Department of Water and Environmental Regulation (DWER), and Western Australian Local Government Association (WALGA), is still the leading waste and resource recovery event in Western Australia.

16–19 OCTOBER

XX ICPC - International Coal Preparation Congress 2023

Location: Gold Coast Convention and Exhibition Centre

Meet us at Stand: 31

The technical program for the ICPC will include some 90 papers from Australia and nine other countries. The program is wide ranging, covering sessions on ESG aspects, coarse coal processing, fine coal treatment, dewatering, dry separation, plant operations and plant design.

26–27 JULY

Australasian Waste & Recycling Expo (AWRE)

Location: ICC Sydney

Meet us at Stand: H30

The waste, recycling and resource recovery industry is continuing to transform and has quickly become the nucleus for driving Australia towards a cleaner, more sustainable future. AWRE is the premier national platform for waste professionals to join forces and work towards this common goal.

11–12 OCTOBER

WA Mining – Conference and Exhibition

Location: Perth Convention & Exhibition Centre

Meet us at Stand: E128

As technology accelerates, it has never been more important for mining companies to connect with suppliers. WA Mining's exhibition will showcase the latest technical and digital innovations across the entire mining value chain.

**Did you know that you
can view the upcoming
Conferences and Expos
we are participating in on
our website?**

25–26 OCTOBER

Waste Expo 2023

*Location: Melbourne Convention & Exhibition Centre
Meet us at Stand: B100*

Waste Expo Australia is the country's largest gathering of waste management and resource recovery professionals, which brings together leading solution providers in the waste management, recycling, resource recovery and sustainability sectors.

28–29 NOVEMBER

WA Major Projects

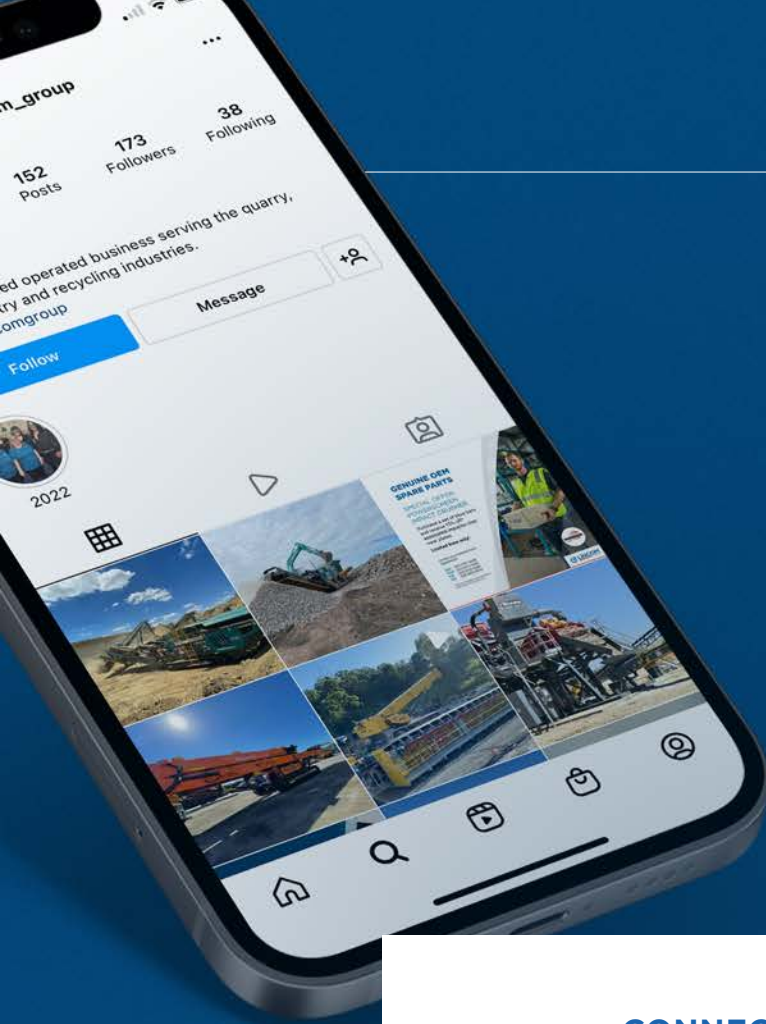
Location: Perth Convention & Exhibition Centre

Attracting over 250 attendees from across Australia, the event continues to be the premier infrastructure event in the State providing a platform to discuss the progress, challenges and share best practice solutions for WA's infrastructure sector.



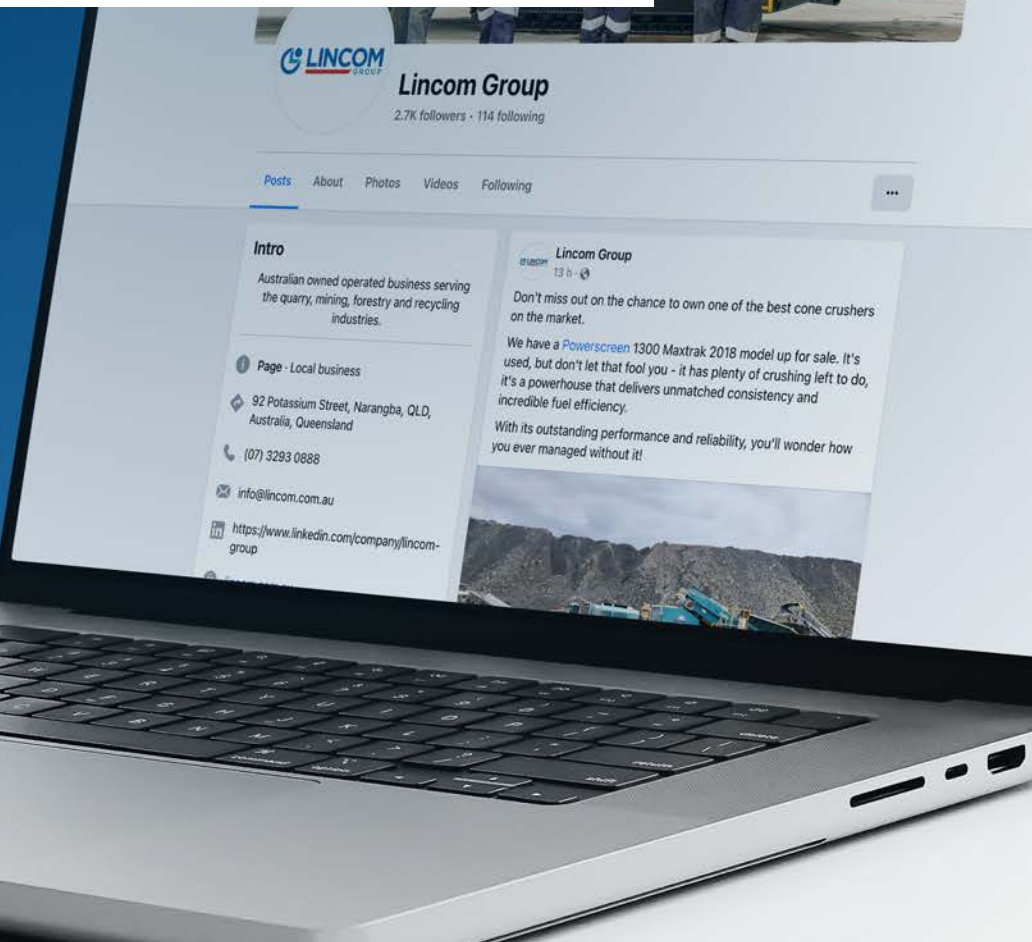
Thanks to everyone who came to see us at the **Coffs Waste Conference** in May. The event was a bustling hub of like-minded individuals and organisations, all driven by the common goal of addressing waste management challenges.





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Stay up-to-date with our news and explore our content as we share photos and updates on everything we're working on, including our deliveries and events.



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